



The biggest and baddest enrollment competition begins October 1st, and it's up to you to determine how many points you will earn. Stash Showdown is your chance to enroll loyal guests while padding your pockets with some serious bonus points.

Below you will find the current standings. For all Showdown rules and details, see the instructions after the standings.

Oct 1, 2019 - Nov 1, 2019

Extra Small Hotels (< 20 Rooms)

Enrollments by Hotel

| Rank | Hotel (# rooms) | ePAR | Qualified | Total |
|------|-------------------------------------|------|-----------|-------|
| 1 | Stonehurst Place (8) | 6.00 | 48 | 69 |
| 2 | 300 Clifton (17) | 3.12 | 53 | 66 |
| 3 | Henry Howard Hotel (18) | 1.22 | 22 | 33 |
| 4 | Maine Stay Inn and Cottages (17) | 0.41 | 7 | 9 |
| 5 | The Island Inn at 123 West (16) | 0.12 | 2 | 7 |
| 6 | Beacon Hill Hotel and Bistro (13) | 0.00 | 0 | 0 |
| 6 | Casa Cayuco Eco Adventure Lodge (6) | 0.00 | 0 | 0 |
| 6 | Inn on Lake Granbury (15) | 0.00 | 0 | 0 |
| 6 | Quiet Creek Inn (10) | 0.00 | 0 | 0 |
| 6 | Rest Hotel Plymouth (16) | 0.00 | 0 | 0 |
| 6 | Royal Belize (1) | 0.00 | 0 | 0 |
| 6 | Thatch Caye Resort (15) | 0.00 | 0 | 0 |
| 6 | The Birchwood (18) | 0.00 | 0 | 0 |

[View all 15 rows](#)

Enrollments by Associate (Top 25)

| Rank | Associate | Hotel | ePAR | Q... |
|------|--------------------------------------|---------------------------|------|------|
| 1 | Grace Cardona | Stonehurst Place | 6.00 | 48 |
| 2 | Rebecca Lewis | 300 Clifton | 2.24 | 38 |
| 3 | Norman Kulba | 300 Clifton | 0.88 | 15 |
| 4 | Suzanne Becker | Henry Howard Hotel | 0.56 | 10 |
| 5 | Brittaney Stanley | Henry Howard Hotel | 0.39 | 7 |
| 6 | Joseph Krulis | Maine Stay Inn and Cottag | 0.35 | 6 |
| 7 | Rochelle Hillie-Knockum | Henry Howard Hotel | 0.17 | 3 |
| 8 | Matthew Strum | The Island Inn at 123 Wes | 0.06 | 1 |
| 8 | Theo Pratt | The Island Inn at 123 Wes | 0.06 | 1 |
| 10 | Judi Hauer | Maine Stay Inn and Cottag | 0.06 | 1 |
| 11 | Beth Afework | Henry Howard Hotel | 0.06 | 1 |
| 11 | Monika Wijetunge | Henry Howard Hotel | 0.06 | 1 |
| 13 | Barb Shadomy Owner and Points Junkie | Stonehurst Place | 0.00 | 0 |

[View all 13 rows and 6 columns](#)

Small Hotels (20 to 45 Rooms)

Enrollments by Hotel

| Rank | Hotel (# rooms) | ePAR | Qualified | Total |
|------|--------------------------------------|------|-----------|-------|
| 1 | A Sunset Chateau (25) | 1.24 | 31 | 31 |
| 2 | The Inn At Honey Run (39) | 0.87 | 34 | 36 |
| 3 | The Dunes on the Waterfront (36) | 0.69 | 25 | 28 |
| 4 | Lithia Springs Resort (38) | 0.47 | 18 | 22 |
| 5 | Shade Hotel Manhattan Beach (38) | 0.45 | 17 | 21 |
| 6 | Mountain Lake Lodge (30) | 0.10 | 3 | 4 |
| 6 | The Cedar House Sport Hotel (40) | 0.10 | 4 | 5 |
| 8 | Hotel Maison (36) | 0.08 | 3 | 3 |
| 9 | The Clarkson Inn (40) | 0.05 | 2 | 2 |
| 10 | 250 Main Hotel (26) | 0.04 | 1 | 4 |
| 11 | The Norwich Inn (40) | 0.03 | 1 | 2 |
| 12 | Harrison Beach Hotel (42) | 0.02 | 1 | 2 |
| 13 | El Cordova Hotel (43) | 0.02 | 1 | 1 |
| 14 | Anchor In (42) | 0.00 | 0 | 0 |
| 14 | Condor Hotel (35) | 0.00 | 0 | 1 |
| 14 | Grand Imperial Hotel (36) | 0.00 | 0 | 0 |
| 14 | Hermitage Bay (27) | 0.00 | 0 | 0 |
| 14 | Hotel on North (45) | 0.00 | 0 | 1 |
| 14 | Inn at Lenape Heights (20) | 0.00 | 0 | 0 |
| 14 | Kedron Valley Inn (25) | 0.00 | 0 | 0 |
| 14 | Knob Hill Inn (29) | 0.00 | 0 | 0 |
| 14 | Mansions on Fifth Hotel (22) | 0.00 | 0 | 0 |
| 14 | Mill Street Inn (23) | 0.00 | 0 | 0 |
| 14 | Mount View Hotel & Spa (33) | 0.00 | 0 | 0 |
| 14 | Newagen Seaside Inn (40) | 0.00 | 0 | 0 |
| 14 | Oakhurst Inn (35) | 0.00 | 0 | 0 |
| 14 | Reluctant Panther Inn (20) | 0.00 | 0 | 0 |
| 14 | Sooke Harbour Resort and Marina (22) | 0.00 | 0 | 0 |
| 14 | Sunrise Ridge Waterfront Resort (42) | 0.00 | 0 | 0 |
| 14 | The Carmen Hotel (37) | 0.00 | 0 | 0 |
| 14 | The Hotel Veritas (31) | 0.00 | 0 | 0 |
| 14 | The Inn at Union Square (30) | 0.00 | 0 | 0 |
| 14 | The Ivey's Hotel (42) | 0.00 | 0 | 0 |
| 14 | The Lodges at Gettysburg (28) | 0.00 | 0 | 0 |
| 14 | The Marlin Hotel (33) | 0.00 | 0 | 0 |
| 14 | The Priory Hotel (42) | 0.00 | 0 | 0 |
| 14 | The Resort at Port Ludlow (37) | 0.00 | 0 | 0 |
| 14 | University Inn (45) | 0.00 | 0 | 0 |
| 14 | Valhalla Resort Hotel (24) | 0.00 | 0 | 1 |
| 14 | Vintage Villas Hotel and Events (44) | 0.00 | 0 | 0 |

Enrollments by Associate (Top 25)

| Rank | Associate | Hotel | ePAR | Qualified | ... |
|------|------------------------|---------------------------|------|-----------|-----|
| 1 | Chelsea Bogda | A Sunset Chateau | 1.24 | 31 | 31 |
| 2 | Teresa Miskimen | The Inn At Honey Run | 0.69 | 27 | 29 |
| 3 | Leeanne LaRiviere | The Dunes on the Waterfro | 0.61 | 22 | 23 |
| 4 | Leahnie Santos | Shade Hotel Manhattan Bea | 0.32 | 12 | 16 |
| 5 | Shayna Marie Perkinson | Lithia Springs Resort | 0.18 | 7 | 7 |
| 6 | Geoff Wagers | The Inn At Honey Run | 0.18 | 7 | 7 |
| 7 | Tania Navarrette-Perry | Lithia Springs Resort | 0.11 | 4 | 4 |
| 8 | Michelle Bright | Mountain Lake Lodge | 0.10 | 3 | 4 |
| 9 | Andres Hernandez | Lithia Springs Resort | 0.08 | 3 | 6 |
| 9 | Kalim Schiantarelli | Shade Hotel Manhattan Bea | 0.08 | 3 | 3 |
| 11 | Alexandria Redhorn | Hotel Maison | 0.06 | 2 | 2 |
| 11 | Tammie Brown | The Dunes on the Waterfro | 0.06 | 2 | 3 |
| 13 | Stacey Wilson | Lithia Springs Resort | 0.05 | 2 | 2 |
| 13 | charity holbrook | Lithia Springs Resort | 0.05 | 2 | 3 |
| 15 | DemiRae Bacho | The Cedar House Sport Hot | 0.05 | 2 | 2 |
| 15 | Stefanie Meyers | The Cedar House Sport Hot | 0.05 | 2 | 3 |
| 17 | Shyann Metcalf | 250 Main Hotel | 0.04 | 1 | 2 |
| 18 | Melissa Perry | The Dunes on the Waterfro | 0.03 | 1 | 1 |
| 18 | Ronald Wooden | Hotel Maison | 0.03 | 1 | 1 |
| 20 | Austin Hamilton | Shade Hotel Manhattan Bea | 0.03 | 1 | 1 |
| 20 | Mark Hatton | Shade Hotel Manhattan Bea | 0.03 | 1 | 1 |
| 22 | Carol Palmer | The Clarkson Inn | 0.03 | 1 | 1 |
| 22 | Gretchen Dwyer | The Norwich Inn | 0.03 | 1 | 2 |
| 22 | Patricia Perrault | The Clarkson Inn | 0.03 | 1 | 1 |
| 25 | Angelia Loeb | Harrison Beach Hotel | 0.02 | 1 | 2 |

View all 25 rows and 6 columns

Medium Hotels (46 - 99 Rooms)

Enrollments by Hotel

| Rank | Hotel (# rooms) | ePAR | Qualified | Total |
|------|--|-------------|-----------|-------|
| 1 | The Brewhouse Inn and Suites (90) | 5.01 | 451 | 513 |
| 2 | Empress Hotel (73) | 2.08 | 152 | 170 |
| 3 | Ashland Springs Hotel (70) | 0.99 | 69 | 82 |
| 4 | Elan Hotel (49) | 0.80 | 39 | 49 |
| 5 | Meadowbrook Inn (62) | 0.76 | 47 | 55 |
| 6 | Hotel Normandie (92) | 0.74 | 68 | 82 |
| 7 | Tetherow Lodges (50) | 0.60 | 30 | 53 |
| 8 | Shade Hotel Redondo Beach (54) | 0.54 | 29 | 34 |
| 9 | Sleeping Lady Mountain Resort (58) | 0.17 | 10 | 11 |
| 10 | Beauport Hotel (94) | 0.14 | 13 | 29 |
| 11 | Cliff House at Pikes Peak (54) | 0.07 | 4 | 9 |
| 12 | Hotel Los Gatos (71) | 0.04 | 3 | 3 |
| 13 | The Berkeley Hotel (55) | 0.04 | 2 | 2 |
| 14 | Wood River Inn and Suites (57) | 0.04 | 2 | 5 |
| 15 | The Wilshire Grand Hotel (89) | 0.02 | 2 | 6 |
| 16 | The Heathman Hotel (91) | 0.02 | 2 | 2 |
| 17 | Inn on Boltwood (49) | 0.02 | 1 | 1 |
| 18 | The Carlton Hotel (52) | 0.02 | 1 | 1 |
| 19 | Hotel Providence (80) | 0.01 | 1 | 2 |
| 20 | Chalet View Lodge (50) | 0.00 | 0 | 0 |
| 20 | Cooper Hotel Conference Center and Spa (61) | 0.00 | 0 | 1 |
| 20 | Hopkins Bay Resort (54) | 0.00 | 0 | 0 |
| 20 | Hotel Abri (91) | 0.00 | 0 | 0 |
| 20 | Hotel E (71) | 0.00 | 0 | 0 |
| 20 | Hotel El Convento (58) | 0.00 | 0 | 0 |
| 20 | Hotel Griffon (62) | 0.00 | 0 | 0 |
| 20 | Interlaken Inn (86) | 0.00 | 0 | 0 |
| 20 | Napa River Inn (66) | 0.00 | 0 | 0 |
| 20 | Planters Inn (60) | 0.00 | 0 | 0 |
| 20 | The Bicycle Hotel and Casino (99) | 0.00 | 0 | 0 |
| 20 | The Firebrand Hotel (86) | 0.00 | 0 | 2 |
| 20 | The Georgian Hotel (84) | 0.00 | 0 | 0 |
| 20 | The LARK (67) | 0.00 | 0 | 0 |
| 20 | The Porches Inn at MASS MoCA (47) | 0.00 | 0 | 0 |
| 20 | The Springs Resort and Spa (74) | 0.00 | 0 | 0 |
| 20 | The State Hotel (91) | 0.00 | 0 | 0 |

Enrollments by Associate (Top 25)

| Rank | Associate | Hotel | ePAR | Qualified | Total |
|------|---------------------------|---------------------------|-------------|-----------|-------|
| 1 | Parker Cristan | The Brewhouse Inn and Sui | 2.96 | 266 | 304 |
| 2 | Seamus Jordan | Empress Hotel | 1.66 | 121 | 136 |
| 3 | Alex Mazurek | The Brewhouse Inn and Sui | 0.84 | 76 | 80 |
| 4 | Jasmin Johnson | The Brewhouse Inn and Sui | 0.80 | 72 | 84 |
| 5 | Jesse Figurate | Inn at the Commons | 0.80 | 94 | 103 |
| 6 | Michelle Lunsford | Inn at the Commons | 0.75 | 88 | 93 |
| 7 | Ryan Fohne | Empress Hotel | 0.37 | 27 | 29 |
| 8 | Adam Ruiz | Hotel Normandie | 0.36 | 33 | 37 |
| 9 | Jacqueline Hilton | Saratoga Casino Hotel | 0.32 | 37 | 81 |
| 10 | Jamie Bunting | Inn at the Commons | 0.29 | 34 | 38 |
| 11 | Robyn Loing | Hotel Andra | 0.18 | 22 | 30 |
| 12 | Birkan Saray | Hotel Andra | 0.17 | 20 | 25 |
| 13 | Beymar Blanco | Hotel Normandie | 0.16 | 15 | 16 |
| 14 | Bruce Holman | The Brewhouse Inn and Sui | 0.14 | 13 | 15 |
| 15 | Esmirna Cortez | Hotel Normandie | 0.12 | 11 | 17 |
| 16 | Jared Carmon | Artmore Hotel | 0.11 | 11 | 13 |
| 17 | Lisa Bullock | The Brewhouse Inn and Sui | 0.10 | 9 | 12 |
| 18 | Taylor Mehring | The Brewhouse Inn and Sui | 0.08 | 7 | 8 |
| 19 | Nick Maida | Inn at the Commons | 0.08 | 9 | 14 |
| 20 | Eric Lackey | Hotel Normandie | 0.08 | 7 | 9 |
| 21 | Michelle Long | Hotel 43 | 0.07 | 8 | 9 |
| 22 | Christine Jacobson | The Brewhouse Inn and Sui | 0.07 | 6 | 8 |
| 23 | Sarah Klenotic | Empress Hotel | 0.05 | 4 | 4 |
| 24 | Carol Lewis | Beauport Hotel | 0.05 | 5 | 11 |
| 25 | Alicia Washington | Artmore Hotel | 0.05 | 5 | 5 |

Large Hotels (100 - 200 Rooms)

Enrollments by Hotel

| Rank | Hotel (# rooms) | ePAR | Qualified | Total |
|------|--|------|-----------|-------|
| 1 | Ambassador Hotel (132) | 3.40 | 449 | 714 |
| 2 | Inn at the Commons (118) | 1.92 | 227 | 251 |
| 3 | Hotel Interurban (185) | 0.89 | 164 | 218 |
| 4 | Stonewall Jackson Hotel and Conference C (124) | 0.46 | 57 | 76 |
| 5 | Hotel Andra (119) | 0.44 | 52 | 70 |
| 6 | Saratoga Casino Hotel (117) | 0.32 | 38 | 84 |
| 7 | Ashland Hills Hotel and Suites (163) | 0.17 | 27 | 30 |
| 8 | Hotel 43 (112) | 0.16 | 18 | 32 |
| 9 | Artmore Hotel (102) | 0.16 | 16 | 18 |
| 10 | Crockett Hotel (138) | 0.14 | 20 | 46 |
| 11 | The Hotel at Arundel Preserve (150) | 0.11 | 16 | 32 |
| 12 | The Inn at Saint Mary's (150) | 0.08 | 12 | 19 |
| 13 | Semiahmoo Resort (198) | 0.07 | 14 | 20 |
| 14 | Woolley's Classic Suites (191) | 0.04 | 7 | 19 |
| 15 | Jefferson Street Inn (100) | 0.03 | 3 | 4 |
| 16 | The Bristol Hotel (102) | 0.03 | 3 | 4 |
| 17 | Cedarbrook Lodge (167) | 0.02 | 4 | 5 |
| 18 | Marina Inn at Grande Dunes (187) | 0.02 | 4 | 4 |
| 19 | The Essex, Vermont's Culinary Resort and (120) | 0.01 | 1 | 1 |
| 20 | King George Hotel (153) | 0.01 | 1 | 3 |
| 21 | Washington Park Hotel (181) | 0.01 | 1 | 1 |
| 22 | Bighorn Meadows Resort (198) | 0.00 | 0 | 0 |
| 22 | Creekside Inn (136) | 0.00 | 0 | 0 |
| 22 | Genesee Grande Hotel (160) | 0.00 | 0 | 1 |
| 22 | Horton Grand Hotel (132) | 0.00 | 0 | 0 |
| 22 | Hotel Via (159) | 0.00 | 0 | 0 |
| 22 | Lodge on the Desert (103) | 0.00 | 0 | 4 |
| 22 | River's Edge Hotel (100) | 0.00 | 0 | 0 |
| 22 | Sebasco Harbor Resort (110) | 0.00 | 0 | 0 |
| 22 | Singing Hills Golf Resort at Sycuan (100) | 0.00 | 0 | 0 |
| 22 | The Chateaux Deer Valley (142) | 0.00 | 0 | 0 |
| 22 | The Lodge At Tiburon (103) | 0.00 | 0 | 0 |
| 22 | The Olde Mill Inn (102) | 0.00 | 0 | 0 |
| 22 | The Red Lion Inn (124) | 0.00 | 0 | 0 |
| 22 | Toll House (115) | 0.00 | 0 | 1 |
| 22 | Weber's Boutique Hotel & Restaurant (158) | 0.00 | 0 | 0 |

Enrollments by Associate (Top 25)

| Rank | Associate | Hotel | ePAR | Qualified | Total |
|------|----------------------|---------------------------|------|-----------|-------|
| 1 | Jennifer Postler | Ambassador Hotel | 1.33 | 175 | 281 |
| 2 | Kasandra Mercado | Ambassador Hotel | 1.02 | 134 | 198 |
| 3 | Jesse Figurate | Inn at the Commons | 0.80 | 94 | 103 |
| 4 | Michelle Lunsford | Inn at the Commons | 0.75 | 88 | 93 |
| 5 | Kelly Sutinen | Ambassador Hotel | 0.66 | 87 | 139 |
| 6 | Mohammad Sarwari | Hotel Interurban | 0.41 | 75 | 87 |
| 7 | Jacqueline Hilton | Saratoga Casino Hotel | 0.32 | 37 | 81 |
| 8 | Jamie Bunting | Inn at the Commons | 0.29 | 34 | 38 |
| 9 | Shaq Singh | Hotel Interurban | 0.28 | 52 | 60 |
| 10 | Robyn Loing | Hotel Andra | 0.18 | 22 | 30 |
| 11 | Derek Mitchell | Stonewall Jackson Hotel a | 0.18 | 22 | 30 |
| 12 | Birkan Saray | Hotel Andra | 0.17 | 20 | 25 |
| 13 | Ricardo Miles-Clark | Ambassador Hotel | 0.16 | 21 | 34 |
| 14 | Wanda Velazquez | Ambassador Hotel | 0.14 | 18 | 34 |
| 15 | Shaun Liccione | Stonewall Jackson Hotel a | 0.12 | 15 | 18 |
| 16 | Herlyne Alba | Hotel Interurban | 0.12 | 22 | 25 |
| 17 | Raiden Casebere | Ashland Hills Hotel and S | 0.11 | 18 | 20 |
| 18 | Jared Carmon | Artmore Hotel | 0.11 | 11 | 13 |
| 19 | Connie Bostwick | Ambassador Hotel | 0.10 | 13 | 21 |
| 20 | Candi Freeman | Stonewall Jackson Hotel a | 0.08 | 10 | 13 |
| 21 | Nick Maida | Inn at the Commons | 0.08 | 9 | 14 |
| 22 | Michelle Long | Hotel 43 | 0.07 | 8 | 9 |
| 23 | Laura Barnes-Johnson | Semiahmoo Resort | 0.06 | 12 | 17 |
| 24 | Linda Pesina | Crockett Hotel | 0.06 | 8 | 18 |
| 25 | Alyse Emswiler | Stonewall Jackson Hotel a | 0.06 | 7 | 9 |

Extra Large Hotels (>200 Rooms)

Enrollments by Hotel

| Rank | Hotel (# rooms) | ePAR | Qualified | Total |
|------|--|-------------|-----------|-------|
| 1 | Kinzie Hotel (215) | 2.44 | 525 | 567 |
| 2 | The Grove Hotel (253) | 0.37 | 94 | 178 |
| 3 | Perdido Beach Resort (344) | 0.19 | 65 | 79 |
| 4 | Menger Hotel (316) | 0.16 | 50 | 66 |
| 5 | Heritage Inn (231) | 0.12 | 28 | 44 |
| 6 | Hotel Madison (230) | 0.05 | 11 | 14 |
| 7 | Plaza Suites (220) | 0.04 | 8 | 13 |
| 8 | The Lenox Hotel (214) | 0.03 | 7 | 13 |
| 9 | Riverside Hotel (231) | 0.03 | 7 | 10 |
| 10 | The Hotel at the University of Maryland (297) | 0.00 | 1 | 1 |
| 11 | The Scottsdale Plaza Resort (404) | 0.00 | 1 | 2 |
| 12 | Hotel Spero (236) | 0.00 | 0 | 0 |
| 12 | Lord Baltimore Hotel (440) | 0.00 | 0 | 0 |
| 12 | The Mission Inn Hotel & Spa (238) | 0.00 | 0 | 0 |
| 12 | Whitney Peak Hotel (310) | 0.00 | 0 | 0 |

Enrollments by Associate (Top 25)

| Rank | Associate | Hotel | ePAR | Qualified | Total |
|------|----------------------------|----------------------|-------------|-----------|-------|
| 1 | Antoinette Ambre | Kinzie Hotel | 0.93 | 201 | 218 |
| 2 | Martin Benster | Kinzie Hotel | 0.39 | 83 | 91 |
| 3 | George Roberts | Kinzie Hotel | 0.37 | 80 | 80 |
| 4 | Spencer Wysocki | Kinzie Hotel | 0.18 | 39 | 43 |
| 5 | Victor Cervantes | Kinzie Hotel | 0.18 | 38 | 41 |
| 6 | Michelle Ramos | Kinzie Hotel | 0.16 | 35 | 38 |
| 7 | Gina Tootill | The Grove Hotel | 0.13 | 32 | 58 |
| 8 | Liv Shehawk Bryan | The Grove Hotel | 0.10 | 26 | 63 |
| 9 | Craig Martin | Kinzie Hotel | 0.09 | 20 | 22 |
| 9 | Lexy Foster | Kinzie Hotel | 0.09 | 20 | 24 |
| 11 | Sarah Freeman | Menger Hotel | 0.09 | 29 | 30 |
| 12 | Marina Vovchok | Perdido Beach Resort | 0.09 | 30 | 31 |
| 13 | Codie Mullins | Heritage Inn | 0.06 | 15 | 21 |
| 14 | Valerie Hayden | The Grove Hotel | 0.04 | 11 | 11 |
| 15 | Netta D'Andrea | Perdido Beach Resort | 0.04 | 14 | 25 |
| 16 | Estefani De La Rosa | The Grove Hotel | 0.04 | 9 | 9 |
| 17 | Joseph Canizaro | The Lenox Hotel | 0.03 | 6 | 8 |
| 18 | Eustacia Slaughter | Perdido Beach Resort | 0.03 | 9 | 9 |
| 19 | Jasmine Steptoe | Hotel Madison | 0.03 | 6 | 8 |
| 20 | Alex Clavijo | Kinzie Hotel | 0.02 | 5 | 5 |
| 21 | Maria Carrera | Menger Hotel | 0.02 | 6 | 7 |
| 22 | Vanessa Fernandez | Plaza Suites | 0.02 | 4 | 7 |
| 23 | Marixa Del Toro | Menger Hotel | 0.02 | 5 | 10 |
| 24 | Charlette Goodin | Perdido Beach Resort | 0.01 | 5 | 5 |
| 25 | Sean Averhart | Kinzie Hotel | 0.01 | 3 | 4 |

STASH SHOWDOWN 2019 RULES AND DETAILS

WHAT YOU NEED TO KNOW:

ARE YOU SIGNED UP?

You must be a Stash member and add your name to the Hub before you can start earning points -- be sure to join Stash BEFORE you start enrolling! (Go here <https://www.stashrewards.com/gsa-welcome> to get 500 bonus points.)

TIMING

October 1 - 31 2019. Winners will be announced mid-November.

THE COMPETITION

Front desk and reservations teams battle for the Showdown title by enrolling their guests in Stash using the Stash Hub. Hotels will compete against their rivals in similar weight classes. We'll keep score of qualified enrollments using ePAR (enrollments per available room) and update the standings on the Hub and the Commons until the contest ends on October 31st. You'll earn 200 points per qualified enrollment!

WEIGHT CLASSES

- * X-SMALL - 1-19 rooms
- * SMALL - 20-45 rooms
- * MEDIUM - 46-99 rooms
- * LARGE - 100-200 rooms
- * X-LARGE - >200 rooms

TRAINING PLAN:

* Get signed up!! You must be a Stash member and add your name to the Hub before you can start earning points - be sure to join Stash BEFORE you start enrolling! (Use this link to get 500 bonus points:

<https://www.stashrewards.com/gsa-welcome>

* Make sure you and your team has taken the on-demand Enrollment Training - this 15-minute course goes through everything you'll need to succeed:

<https://stashhotelrewards.mindflash.com/PublicCoursePage.aspx?c=2348371610>

* If you're looking to pick up a few tricks to help you enroll your guests in Stash, here's a set of surefire tactics straight from the enrollment elite at fellow partner hotels: <https://wp.me/P3MZ4K-4fM>

WHAT YOU'LL WIN:

INDIVIDUAL PRIZES:

Everyone earns 200 points per qualified enrollment. In addition, the top two GSAs with the highest number of qualified enrollments per available room in each weight class will earn bonus points!

* First Place: 5,000 points

* Second Place: 2,500 points

TEAM PRIZES:

The hotel with the most qualified enrollments per available room in each weight class wins up to \$250 to spend on victory lunch PLUS a big, shiny trophy and some legit bragging rights.

WHAT'S A QUALIFIED ENROLLMENT?

A qualified enrollment is one that is associated with a guest stay and the enrolling member's email address must be attached to the reservation. So you can't enroll your mom, unless she's staying at your hotel. You CAN enroll a guest who is on an ineligible rate, like an OTA rate, but you need to be crystal clear that they won't earn points for their current stay. Once you sign up any guest, don't forget to add their email address to the reservation.

And, as always, you MUST get their permission to enroll. Enrolling guests without their approval can get your team disqualified from the contest so please be sure the guest is verbally agreeing to become a member. Learn more about why this is so important here.

<http://blog.stashrewards.com/%20the-importance-of-getting-permission-to-enroll>

THE FINE PRINT:

- * Enrollments must be made via the Stash Hub.
- * Valid for qualified enrollments only (guests staying at hotel).
- * Associate must be a current employee in good standing to be eligible to earn points.
- * Associate must have a Stash Hotel Rewards account in order to enroll members via the Stash hub.
- * Associate must receive verbal consent from guest prior to enrolling them in Stash Hotel Rewards.
- * Two or more member complaints against an associate will result in removal of that associate from Showdown and the PERK program for 60 days.
- * Qualified enrollments not associated correctly with an Associate name from the drop down menu will not be eligible to earn points.
- * Points cannot be awarded retroactively. Enrollments processed prior to October 1, 2019 are not eligible to earn 200 points.
- * Stash Hotel Rewards reserves the right to remove points from associates accounts if associate fails to comply with Showdown and PERK rules.